

TO ALL POTENTIAL TENDERERS

Iguassu Software Systems, a.s. Evropská 657/120 160 00, Praha 6 Czech Republic

Contact Person Mr. Jiří Doubek Tel: +420 235 351 000 E-mail: jiri.doubek@iguassu.cz

Prague, 29th April 2021

Subject: Robotic Telescopes Demonstration Ref: Iguassu_PECS_SK_P3-SST-III_CR02

Dear Madam/Sir,

Iguassu Software Systems, a.s., (hereinafter "Iguassu") hereby invites you to submit a proposal for the "Robotic Telescopes Demonstration" as part of the Slovak PECS Programme. The activity is based on the Change Request 02 to the existing contract 4000124438/18/D/MRP between European Space Agency (hereinafter "ESA" or "the Agency") and Iguassu. The scope of the work is described in the Agency's Statement of Work (SoW), ref. ESA-SSA-SST-SOW-0005-CR02, issue 1, revision 0, dated 25.03.2021, attached separately. The tender is restricted to Slovak entities only.

The proposal shall be submitted electronically (based on the proposal template) to the abovementioned Contact Person not later than:

7th June 2021 at 13:00 CEST (closing date).

Your proposal shall include the following:

- A **Cover Letter** containing Tenderer's information and the total price for the activity. It shall be delivered as a separate document.
- A **Technical Proposal** demonstrating the Tenderer's understanding of the Agency's requirements, as detailed in the attached SoW, and describing the Tenderer's proposed approach to performing the tasks. The proposal shall also contain a statement of compliance with the Agency's requirements. Any proposed deviation must be accompanied with a relevant justification.
- A **Management Proposal** presenting the Tenderer, its facilities and its organisational structure including key company details, describing the background of the company and the relevant experience that the Tenderer's Project Team has for the performance of the work. A time schedule showing in calendar months the proposed planning for the tasks and the impact, if any, on the overall contract schedule.

• A **Financial Proposal** showing a Firm Fixed Price (FFP) in EURO as well as duly completed: PSS-A1, PSS-A2, PSS-A8, PSS-A15.1, price breakdown, geographical distribution forms and a payment plan.

For this activity, Iguassu has allocated a maximum budget of

EURO 180,000.00.

You must be registered on the ESA Star system. Your proposal should be valid for 120 days from the closing date.

You are also invited to provide any other relevant information, which would add to the credibility of your proposal.

This request for proposal does not bind Iguassu in any way to accept any proposal submitted. Iguassu reserves the right to accept only part of a proposal.

The draft contract is attached separately (ref. P3-SST-III-CR02-SUB-001) and is based on the existing contract 4000124438/18/D/MRP between ESA and Iguassu.

Your faithfully,

IEUASSU SOFTWARE SYSTEMS a.s. 160 00 Praha 6, Evropská 657/120 160 60197960, DIČ CZ60197960

Petr Bareš

Managing Director of Iguassu Software Systems, a.s.