

Introduction:

Second Fixed Call for Proposals under the Requesting Party Activity (RPA) in Slovakia – SKR2

CfP/5-50055/23/NL/MH/yd

CfP/5-50056/23/NL/MH/yd

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Bratislava, 13/12/2023

- 09:00 - 9:15 Registration
- 09:15 – 10:00 Introduction and Overview of SKR2 Call – (excluding G2 type)
- 10:00 - 10:30 Overview of SKR2 Call – (G2 part)
- 10:30 - 11:00 Overview of PECS / AM education activities model and goals
- 11:00 - 12:00 Overview of ESA's Future EO programme and how RPA can help
- 12:00 – 12:30 Overview of ESA's GSTP programme and how RPA can help
- 14:00 – 16:00 Possibility for individual one-on-one meetings with ESA experts

This presentation material does not contain sufficient information to be used, in any way, in the context of the Fixed Call for Proposals **CfP/5-50055/23/NL/MH/yd** and **CfP/5-50056/23/NL/MH/yd**.

This presentation is just to help understand in a simplified manner some of the Rules and Procedures associated with ESA procurements, in particular of these tenders.

Please ensure that your Proposal is compliant with the requirements contained in **the Fixed Call for Proposals CfP5-50055/23/NL/MH/yd** and **CfP/5-50056/23/NL/MH/yd** documentation that will be published on esa-star Publication.

Slovakia became an Associate Member on the 13th October 2022.

The RPA (Requesting Party Activities) is a part of the AM agreement and provides a funding scheme to further develop the national space industry of Slovakia.

RPA aims at providing support to Slovakian entities to overcome market entry barriers and reach a competitive level for successful participation in multinational ESA programmes.

The goals are:

- To prepare the industry to be competitive in ESA optional programmes Slovakia subscribes to;
- To develop the competences that enable the country to contribute to new ESA optional programmes;
- To support space science activities (should the Slovakian government wish);
- To ensure that a highly educated workforce is available in the country for space related activities.

1. ESA Tools – Basics of ESA procurement
2. Overview Type of Activity with respective call
3. Tender Package for Fixed Call for Proposals
 - a. Cover Letter
 - b. Draft Contract
 - c. Tendering Conditions
 - d. Proposal Template
4. The Tender Evaluation
5. The Negotiation Period
6. Debriefing
7. Schedule
8. Questions?

Sections 3 to 8 will be shown in two different presentations...

1. For all Activity Types (excluding G2)
2. For Activity Type G2

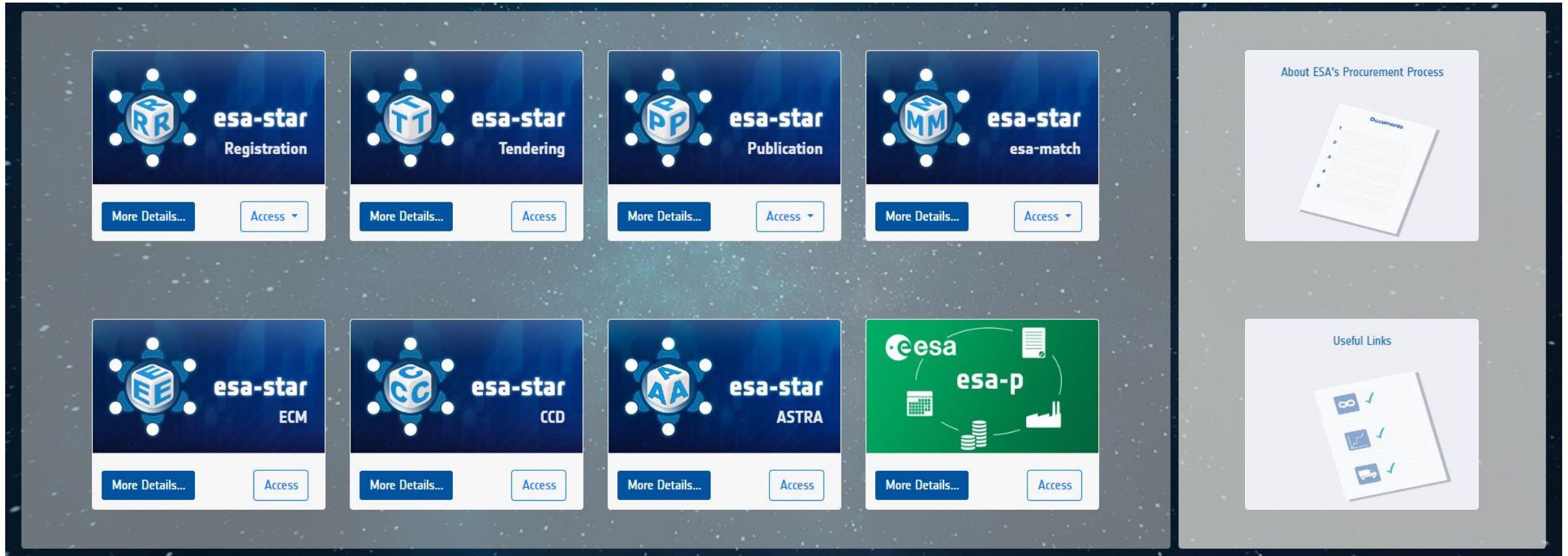
1. ESA Tools – Basics of ESA Procurement



1. ESA Tools – Basics of ESA Procurement

<https://doing-business.sso.esa.int/>

- Portal for access to the entire esa-star toolset, including associated ESA corporate applications like esa-p
- All applications are connected, making it easier for users to access the systems and retrieve information
- Optimised and supported for use with the Google Chrome browser



1. ESA Tools – Basics of ESA Procurement

esa-star Registration (<https://esastar-emr.sso.esa.int/>)

- Registration on ESA-STAR is a **pre-requisite** to do business with ESA

esa-star Publication (<http://doing-business.sso.esa.int>)

- All Tender related documents can be found in esa-star Publication. Here you request the system to create a **Bidder Restricted Area** in ESA-STAR Tendering

esa-star Tendering (<http://doing-business.sso.esa.int>)

- In the Bidder Restricted Area, you can request for clarifications and **submit the proposal**

esa-star esa-match (<https://esastar-esamatch.sso.esa.int/>)

- Competences & Capabilities, **find suitable tenders and entities for collaboration**



Further Instructions

[ESA - esa-star: open for business](https://esastar.sso.esa.int/Lists/List%20Training/Forms/AllItems.aspx)

<https://esastar.sso.esa.int/Lists/List%20Training/Forms/AllItems.aspx>

1. ESA Tools – Basics of ESA Procurement

esa-star Registration

Doing Business with ESA

This portal provides access to the different ESA IT Corporate Applications for all economic operators doing business with, or intending to interact with, ESA.

A click on the "More Details..." button provided for each IT Corporate Application reveals a brief description which explains the purpose of and process supported by the related system. To access any of the applications, please use the "Access" buttons. Some systems can be entered as a guest user, without the need to log-in. However, functionalities and data available will be limited. Additional information about the ESA Procurement Process and further useful links for economic operators are provided on the right-hand side.

esa-star Announcements

ESA Programmes Information

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Register in ESA-STAR Registration

About ESA's Procurement Process

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ECM

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Useful Links

1. ESA Tools – Basics of ESA Procurement

esa-star Publication

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esa-star Announcements

ESA Programmes Information

**Access Tenders and
ESA procurement related news**

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About ESA's Procurement Process

Useful Links

1. ESA Tools – Basics of ESA Procurement

esa-star Tendering (For activity types A, B, D, F, G1) Business with ESA

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About ESA's Procurement Process

Useful Links

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esa-star Announcements

ESA Programmes Information

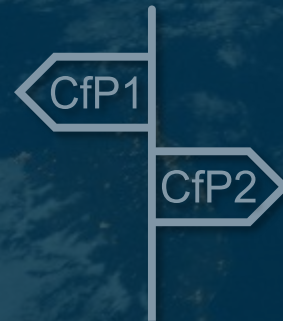
Network, find partners, advertise what you offer

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About ESA's Procurement Process

Useful Links

2. Overview Type of Activity and the respective Call



2. Type of Activities and their respective call

The subject of the respective Call for Proposals is exclusively for the following activity types:

Call: CfP/5-50055/23/NL/MH/yd	Call: CfP/5-50056/23/NL/MH/yd
Type A – Research and preparatory activity	Type G2 - Education activities – PhD Theses
Type B – Flight and ground segment related research and development activities	
Type C – Flight Opportunities N/A	
Type D - Space science activities	
Type E – Satellite development N/A	
Type F - Space (downstream) Applications.	
Type G1 - Education activities – University courses	
Type H – Space related courses N/A	