

Third Fixed Call for Proposals under the Requesting Party Activity (RPA) in Slovakia – SKR3

Lessons Learnt from SKR2

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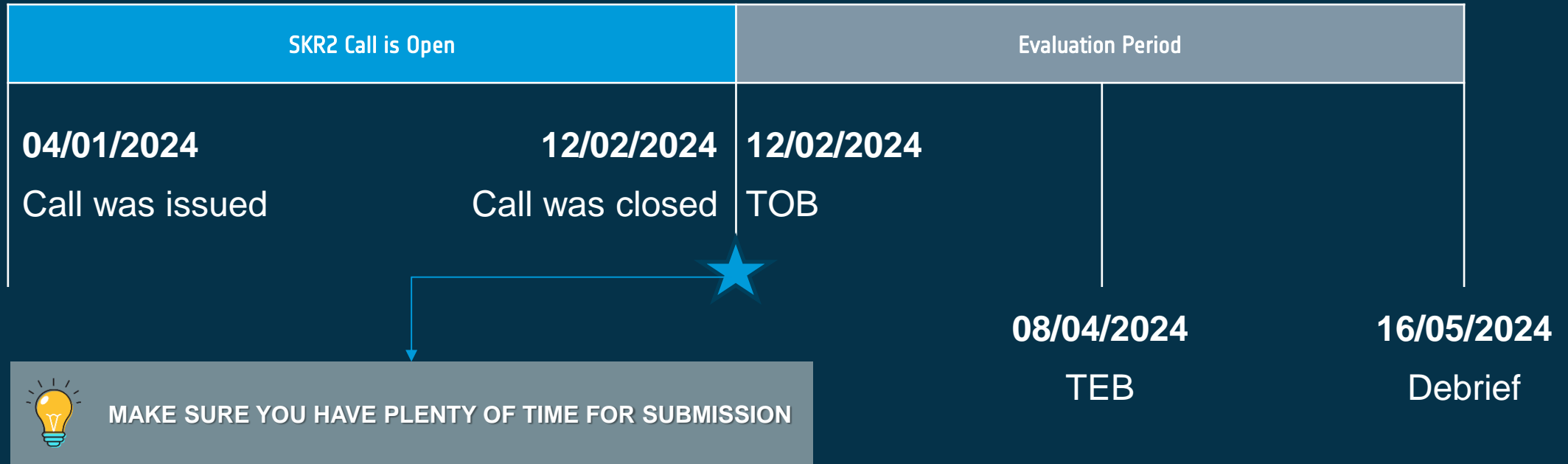
Bratislava, 26/11/2024



- SKR2 Timeline
- Lessons from:
 - Submission
 - TOB & Preliminary Assessment
 - TEB

SKR2 Call is Open		Evaluation Period	
04/01/2024 Call was issued	12/02/2024 Call was closed	12/02/2024 TOB	
		08/04/2024 TEB	16/05/2024 Debrief

SKR2 Timeline – Submission



- Trying to submit your proposal at the very last minute increases the likelihood of mistakes (e.g., **forgetting to submit** mandatory documents) or esa-star malfunctioning/**taking longer to load. This can lead to rejection!**
- IN CASE of esa-star malfunction, collect proof of your submission (i.e., take print screens of the error appearing) and contact IT immediately – **DON'T WAIT FOR THE CALL TO CLOSE, submit at least 24h prior**

SKR2 Call is Open		Evaluation Period	
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		08/04/2024 TEB	16/05/2024 Debrief

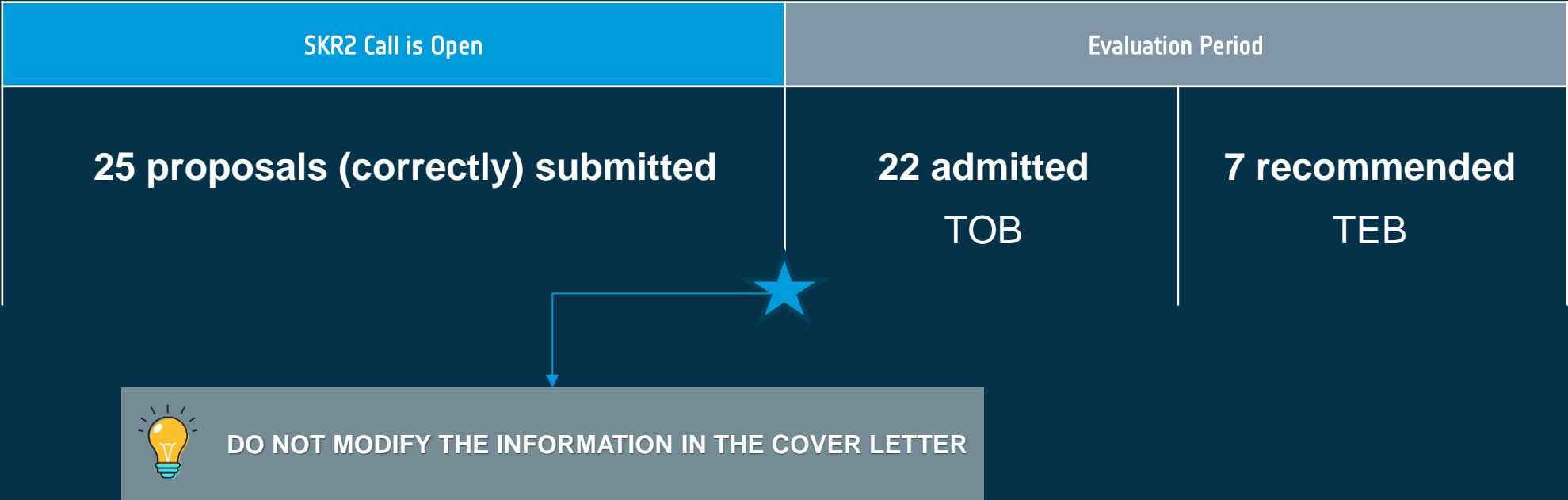
SKR2 Timeline vs. Proposals



SKR2 Call is Open	Evaluation Period	
25 proposals (correctly) submitted	22 admitted TOB	7 recommended TEB

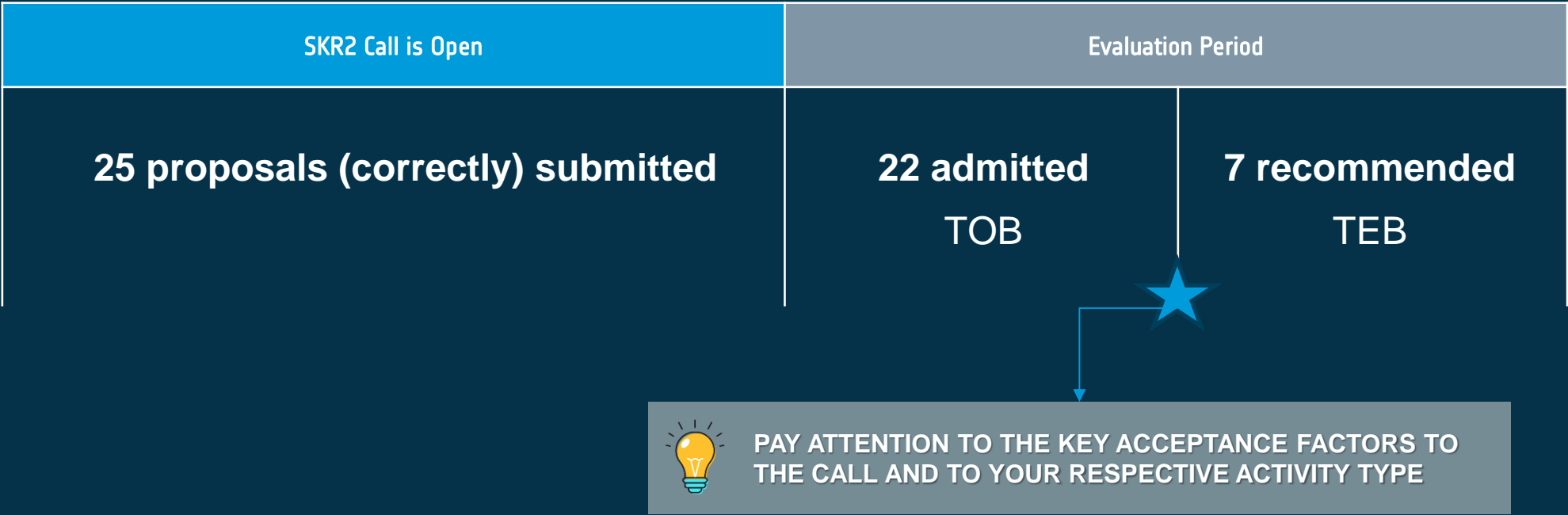


SKR2 Timeline vs. Proposals – TOB



- 3 proposals were considered non-admissible at TOB as key information was missing from the cover letter which barred us from assessing key acceptance factors (e.g., activity type and respective ceiling price)
- The cover letter is a contract – **PLEASE DON'T DELETE OR MODIFY ANYTHING IN THE TEMPLATE**

SKR2 Timeline vs. Proposals – Preliminary assessment

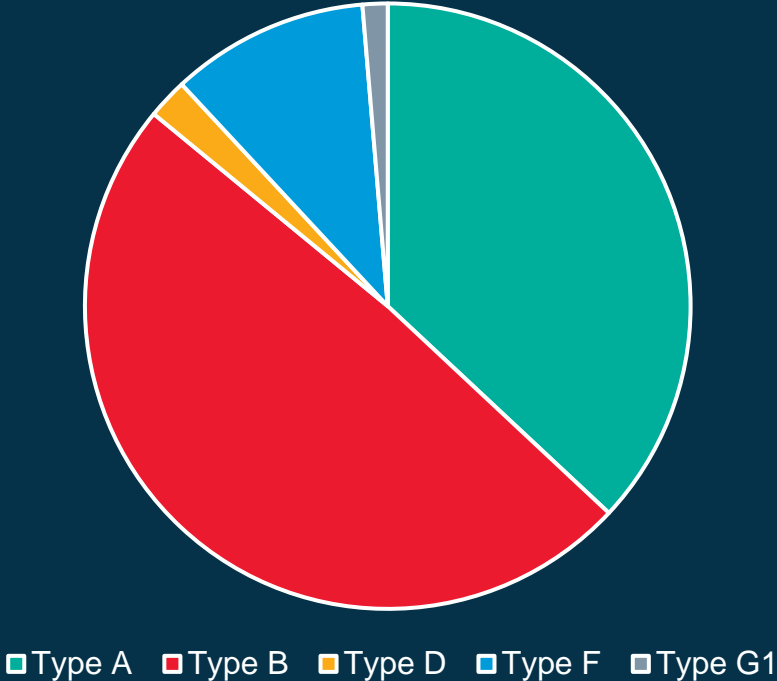


- 3 proposals were considered non-admissible at preliminary assessment because they were not compliant with the K.A.F. of the call – e.g., exceeding the 20% budgetary limit that applies to non-Slovak entities
- Please read the invitation to tender and the cover letter carefully and make sure to comply



Activity Type	Number of proposals	Requested funding
A) Research and Preparatory Activity	12	3,735,126.21 EUR
B) Flight and Ground Related Activities	6	
D) Space Science Activities	1	
F) Space (Downstream) Applications	2	
G1) Education Activities - Universities courses	1	
TOTAL	22	

Requested Budget

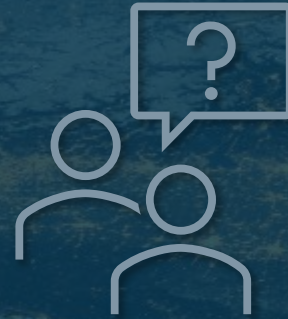


- **1.1 – Technical objectives:** this section should be **1 paragraph only**. It can even be a single sentence. In this section, you should define a **single objective** (instead of providing us with the motivation or listing the technical steps, for ex.)
- **1.2 – Requirements:** you should aim to provide requirements that are **specific, quantitative** (“timely manner” or “small enough” are not good requirements), and **verifiable** (how are you going to show us that your project was successful?)
- **1.4.4 – Implementation aspects:** this section is not a repetition of the technical steps. You should present a 1st iteration of the **baseline design/concept** (e.g., a block diagram), discuss **trade-offs**, and how the proposed work will be **validated** and the **objective demonstrated**.

- **1.6 – Prospect For Exploitation And Use:** still one of the main downfalls of our proposals; in this section you should aim to describe if your proposal will lead to a **Slovak participation on an optional program** (if so, which one?) and if it will lead to product/service (even at a low TRL). **The BD training tomorrow can help you with this!**
- **1.3 – TRL:** please be reasonable when **assessing your start/target TRL** level and don't go for a Type B purely for budgetary reasons (the maximum budget for Type A was increased for SKR3). This will result in a **down mark in both C2 and C3.**
- **3.2 – Detailed Price Breakdown:** Please remember that if the activity type requires co-funding, **it cannot come from other public R&D funding sources.** This can lead to the rejection of your proposal!

Questions?

For questions related to specific projects or issues use the one-on-one sessions. In the one-on-one sessions please **do not ask general questions** – they are very limited in time.



For issues **DIRECTLY** related to this Call, contact the **Contract Officer**:

Email: ysee.douenne@ext.esa.int

For issues **NOT** related to this Call, feel free to contact the **Country Desk Officer**:

Email: ines.castelao@ext.esa.int